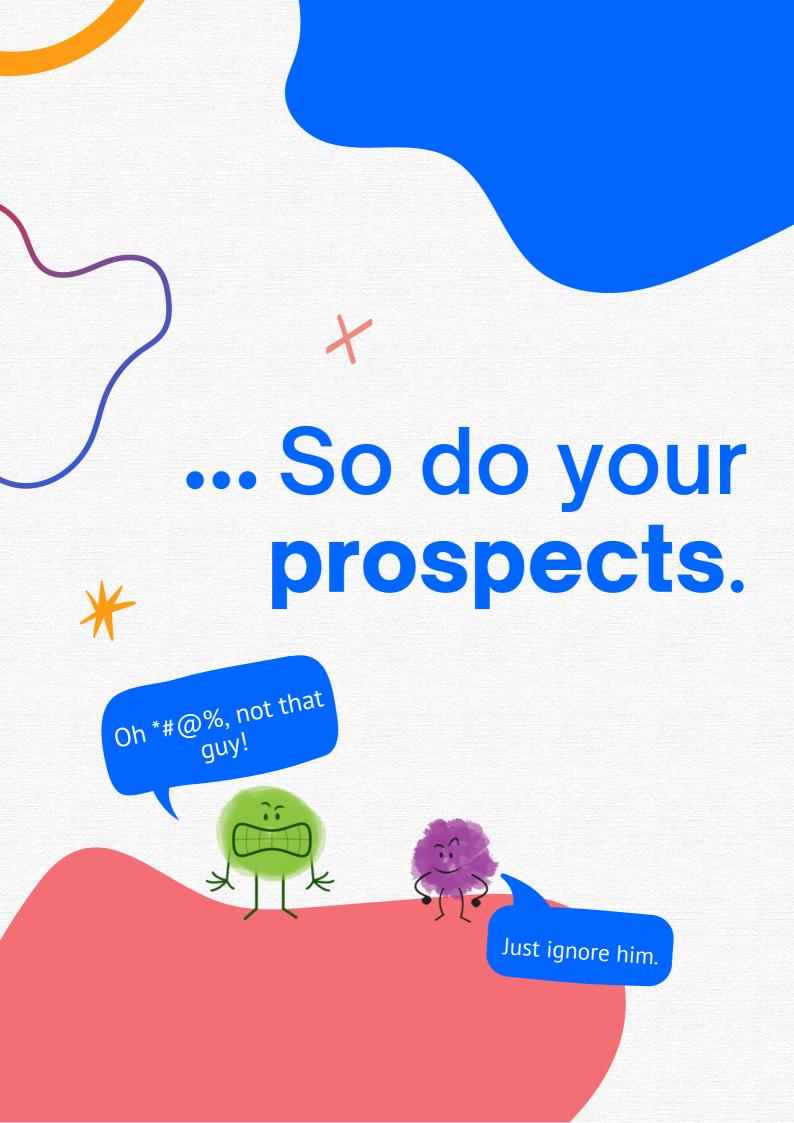


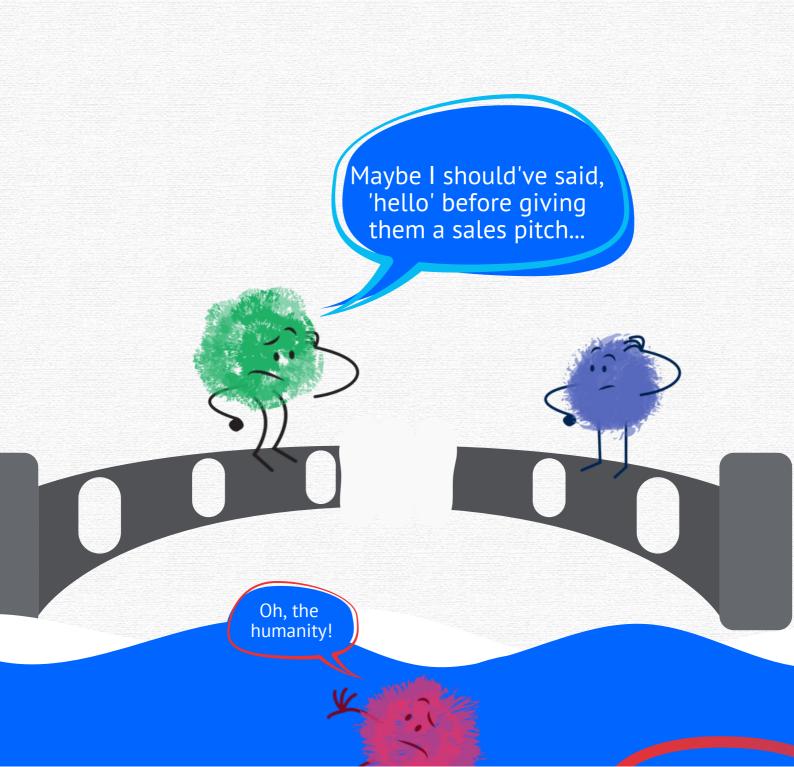
# Do you hate getting cold sales pitches?...

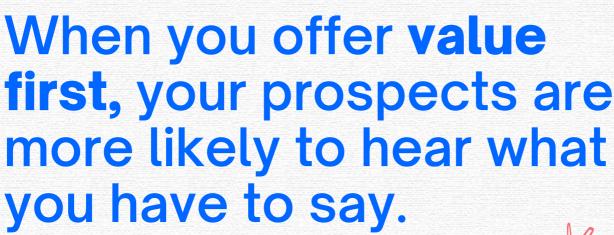
I know we've never met, but can I sell you something?

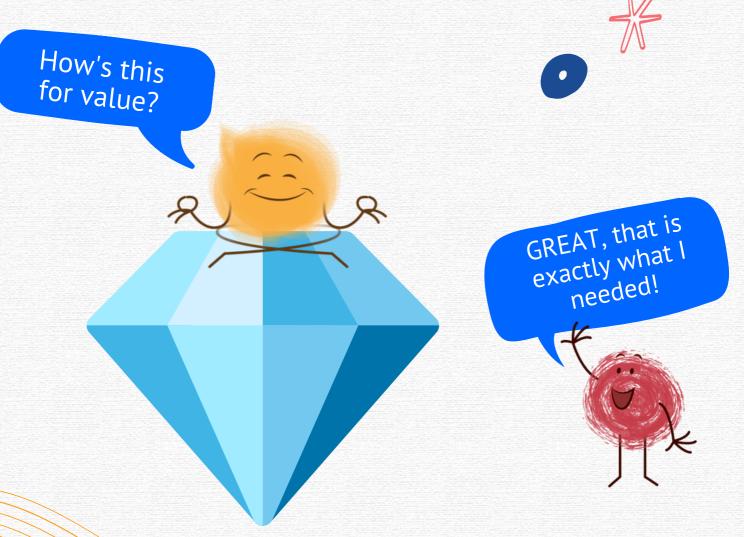




# You can easily end up burning more bridges than you're building.







# Your price matters only when you lack value

A lot of complex product companies don't actually practice what they preach.



They say they 'make things more simple', but your outreach, marketing, & sales scare prospects away...

Sound familiar?



# Your price matters only when you lack value

# Simply said, there are only 3 ways to grow your company:



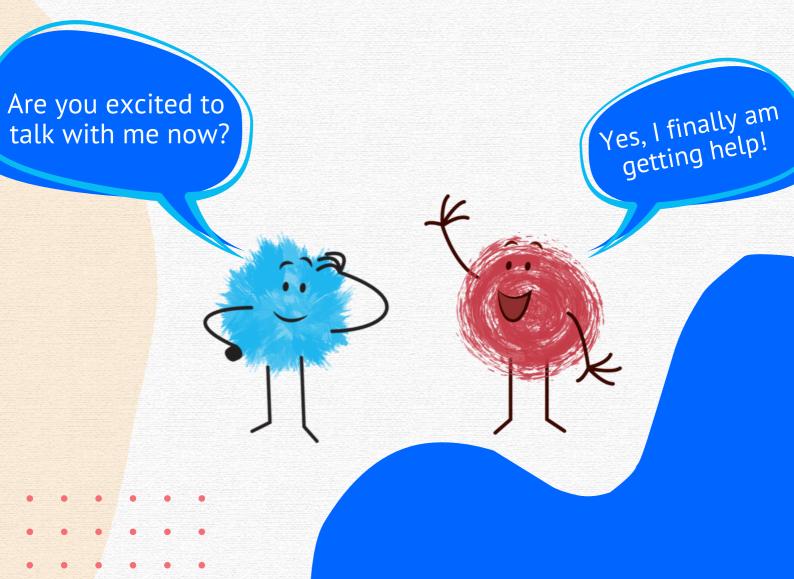
- 1. Add value at the **top of funnel** creates prospects
- 2. Add value in the **middle of funnel** creates higher margins.
- 3. Add value at **bottom of funnel** creates ARR.







# Rip Media Group helps you start conversations and create value with your best prospects.



## **Growth from** the ground up.

We help you to target your ideal buyer personas using creative, value first campaigns. This unique process encourages more warm conversations with your potential prospects.

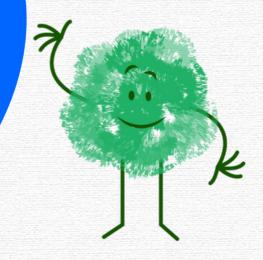
### Book a call



- ✓ Buyer Persona Analysis
- Messaging, Design & Video Expertise
- ✓ Constant Campaign Refinement
- High Response Rates
- ✓ Value First Content
- ✓ Training For Sales & Marketing
- ✓ Dedicated 1:1 Support
- Created with you, and for you



# What makes us different from the rest?



### We believe in giving before taking.

Instead of spending thousands on ads, you know it's better to add value, and start authentic 'let-me-help-you' conversations first.

Too many people make the mistake of leading with a sales pitch before attempting to understand the needs of their prospects.

Rip Media Group builds your outreach by building r real relationships first., then adds value to separate you from your competition.





# The Rip Media Group Process

### 1. Who is your ICP?

We start by finding out exactly who your ideal buyer personas are and then go away and search for the perfect prospects.

### 3. Value Message

Your valuable messages are created with an elevated and engaging brand voice as we create your graphics, videos, content.

### 5. Offer More Value

Rip Media upgrades your videos, website, landing pages, and infographics to create trackable content.

### 2. Filtering

Once our initial list of prospects has been approved by the client, we'll extract and filter them to ensure they meet your criteria.

### 4. Call To Action

When a prospect agrees they're happy to find out more, send them to the your best call to action.

### 6. Review & Refine

At the end of each month, the campaigns are reviewed to discover successes and adjusted, if needed.

# Automate Your Selling Funnel

70% of your sales cycle is done without your sales team

#### **WHO? WE CREATE YOUR LIST**

Could be 500 or 50,000 Ideal Customer Profiles

#### **OFFER VALUE TO THIS PERSON**

Attract prospects by sending them interesting, eye-catching and useful content.

#### **OFFER MORE VALUE**

Prospects with interest receive are sent more value, not a pitch or demo - yet.

#### **CALL TO ACTION**

Engagement tracking leads to a discovery call or survey with your most interested prospects.

#### **NURTURE & EDUCATION**

Video, polls, graphics and educational content to move the sales cycle forward.

### **RESULT:**

More leads, higher value deals, & recurring customers.

See You

Get Value

**Build Trust** 

Solve Issues

Purchase

ARR



### Leading by example





### Maury Rogow Chief Executive Officer

### Rip Media Group 15 People. 14 Years.



14K Followers



8,000 Students in Masterclasses



30 Years in Growth Marketing



Customer campaigns created new revenue of \$150,000,000



800 Campaigns (from start ups to the Fortune 100)



Wow! That's a lot of new revenue!



### **Trust is paramount**

Listen to what just a couple of our clients say about us:





The most respected companies trust our team











REMIX MARS















### **Trust is paramount**

Listen to what just a couple of our clients say about us:





The most respected companies trust our team













































## What's next?

## Let's Chat

Let's set up a chat here

'Too soon' to chat?, Just connect to learn more on LinkedIn here



f



